

**We are the exclusive buy-side, retained, partner of a US-based, cloud-first, digital consultancy.
Our client is seeking acquisitions now.**

Eaton Square is a cross-border M&A and capital service provider with over 100 senior professionals across the US, Canada, Australia, New Zealand, UK, Andorra, Italy, Spain, Switzerland, Qatar, China & Hong Kong, Singapore and Malaysia.

Profile of owners of companies we have been engaged to find for Vivanti:

- A. Owners who find the following attractive, fit the following profile and want to exit soon or now.
- B. Owners who find the following attractive, fit the following profile, want to sell to Vivanti and grow with a larger, growing, organization.
- C. Company owners whose consultants help their Clients re-architect and migrate apps to the Cloud, implement robust DevOps practices and processes, and to facilitate better user experiences

Target Expertise:

- Cloud Data Services
- DevOps Solutions
- Customer Engagement
- Artificial Intelligence
- Analytics & Data Management

Target Locations:

- Boston
- Atlanta
- New York
- Washington DC
- East Coast

Financials:

- People: Employs 25 – 35 FTE
- Revenue Range: \$5mil - \$12mil
- EBITDA: \$500k - \$1.2mil

What we're looking for:

- A quick, honest transaction
- A win-win outcome: for you & your people
- Long-term clients
- In-demand skills sets
- Reliable services revenue
- Strong consultant utilization rates

Value Proposition to Company Owners who sell to &/or become part of & grow with Vivanti:

Most important: Can you relate to what the Founding Partners are building?

- Toni Nicol
- Mike Walker
- James Hunt
- Go to <https://vivanti.com> and listen/watch video:
Welcome to Vivanti

Our acquisition program is geared to two kinds of Owner Sellers:

- Those who want to exit now.
- Those who want to stay and grow.

These Leaders of Vivanti have a track record of having built and sold brilliantly.

- Those who want to exit now. Doing it again in the US.

Self-funded; well-funded

- The intention of doing the same again – building another great consultancy – without the threat of having to sell at the wrong time.
- Those who want to stay and grow. The chance to take advantage of a ‘double-bubble’ downstream. (IPO, etc.)
- The strength of being part of a much larger group and therefore protected from market uncertainties.
- Providing growth opportunities to those Owners Sellers that may not be within reach at the moment.
- If you relate to the video, website contents and what we are saying, and want more information, contact us.

For Eaton Square approved and accredited investors only. This highlight is for information only to determine if further insight is required, and must not be used to determine investment decisions. The information is subject to change and must not be relied upon as up to date or accurate, and any financial information will not replace audited financial reporting. All information has been based on data passed to Eaton Square and has not been independently verified by Eaton Square and/or its associates, Principals, or any other partners. Eaton Square shall not be liable for damages resulting from the use or reliance upon the information contained herein.

San Francisco | Los Angeles | New York | Austin | Atlanta | Washington DC | Philadelphia | Phoenix | Denver | Las Vegas | Tulsa, OK | Greensboro, NC | Toronto | Ottawa | Hong Kong | Beijing | Singapore | Kuala Lumpur | Shanghai | Doha | Melbourne | Sydney | Brisbane | Perth | Auckland | London | Basel | Madrid | Andorra | Milan

www.eatonsq.com

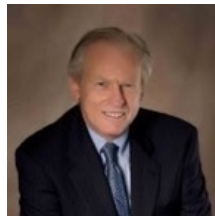
- OVER -

Requirements:

Track record of retaining clients over the long-haul and expanding the average number of services offered to clients over time.

- Solid base of referenceable clients, with majority of client revenue coming from professional services (as opposed to software resale, maintenance or support agreements)
- Organizations whose consultants average 75 percent or more billable hours

For more information, please contact:



Taylor Devine
Principal, Washington DC
taylor.devine@eatonsq.com
+1 703-754-8829



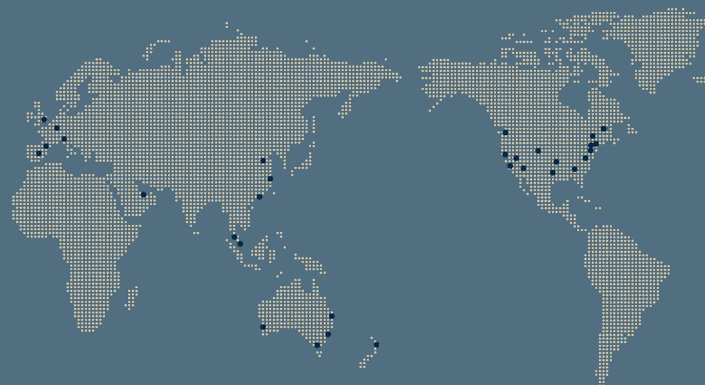
Andrew Light
Managing Principal, Toronto
andrew.light@eatonsq.com
+1 647-985-2639

About Eaton Square

Established in 2008

Cross-border M&A advisory with over 100 professionals in 30 offices across US, Canada, Australia, New Zealand, UK, Andorra, Italy, Spain, Switzerland, Qatar, China & Hong Kong, Singapore and Malaysia.

Core focus on M&A and capital services for services, technology and growth companies.



For Eaton Square approved and accredited investors only. This highlight is for information only to determine if further insight is required, and must not be used to determine investment decisions. The information is subject to change and must not be relied upon as up to date or accurate, and any financial information will not replace audited financial reporting. All information has been based on data passed to Eaton Square and has not been independently verified by Eaton Square and/or its associates, Principals, or any other partners. Eaton Square shall not be liable for damages resulting from the use or reliance upon the information contained herein.

San Francisco | Los Angeles | New York | Austin | Atlanta | Washington DC | Philadelphia | Phoenix | Denver | Las Vegas | Tulsa, OK | Greensboro, NC | Toronto | Ottawa | Hong Kong | Beijing | Singapore | Kuala Lumpur | Shanghai | Doha | Melbourne | Sydney | Brisbane | Perth | Auckland | London | Basel | Madrid | Andorra | Milan

www.eatonsq.com

- OVER -