

Leading Australian Mining Consultancy

Project name	Jade	Nov 17
Industry	Mining Engineering	



Company Situation & Investor Highlights

Project Jade is one of Australia’s leading mining engineering consultants, deploying its team of industry experts on both consulting assignments (mine planning & feasibility studies) and embedding staff into key positions within clients’ operations.

Project Jade is a market leader in conceptual mine plans, with a reputation for fast delivery. It is the only provider of scale of high quality mining engineers, giving unparalleled leverage to mine sustaining and brownfield expansion work.



The company is considered a thought leader in the industry and is known for the quality of its employees. It has completed over 400 projects for over 100 clients, including many of the world’s largest miners. Much of its work is from repeat clients, or sole sourced from clients who proactively approach the firm.

The business generated revenue of A\$7.5m in FY17. The business is growing strongly and forecasts revenue of A\$9.4m and A\$12.3m in FY18 and FY19 respectively.

Project Jade provides a unique opportunity for a strategic acquirer to:

- Immediately obtain a leading mining engineering capability - Much of Australia’s mining engineering expertise has been lost, redeployed or retired, leaving a shortage of expertise to service the current increase in activity. Project Jade provides an opportunity for an acquirer to immediate (re)establish its position in the market.
- Benefit from significant cross sell opportunities - Project Jade’s strong relationships and early stage involvement on many of Australia’s major resource projects provides a significant opportunity for a larger industry player to cross sell services throughout the mine lifecycle (potential 10+ times multiplier of fees).

Many of Project Jade’s competitors have already been acquired by major engineering groups, making this a rare opportunity for a company that currently lacks this service line and this area of expertise.

Location	Australia
Sale / Investment method	Sale of shares
Indicative Valuation	Not Disclosed
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